

# DRONE SECURITY TRAINING SERVICES (In person/Mobile Training Team)

## CUAS SERVICES

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Contract #47QRAA24D00F2



PHOENIX 6  
CONSULTING, LLC



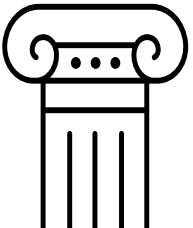
# Counter Unmanned Aerial System (CUAS) METHODOLOGY –

## “A WAY”

### THE FIVE PILLARS

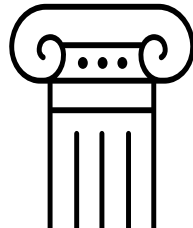
#### STRATEGY

Understanding of the potential threat of uncrewed aerial platforms at the leadership level, as well as more broadly throughout the safety and security industries, is critical to addressing it.



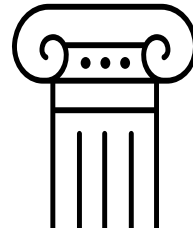
#### EDUCATION

Educating the staff responsible for safety and security, as well as other internal and external stakeholders, is essential to mitigating the risks posed by drones. **(CUAS/Law)**



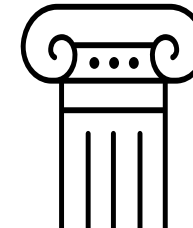
#### TECHNOLOGY

Educating the staff on the technologies available to support the “air domain” security approach to make an informed decision on “the right” technology and capital investment. **(CUAS/Law/DVRA)**



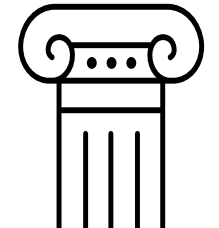
#### PHYSICAL HARDENING

Consider ways to harden the facility. This may include façade reinforcement, ballistic film on windows, and conducting a DVRA to determine critical assets to protect. **(DVRA Results)**



#### PLANS/OPERATIONS

Operationalizing the knowledge through assessment and response planning is the next step toward a comprehensive security program that includes the air domain. **(DERP/LoDL)**

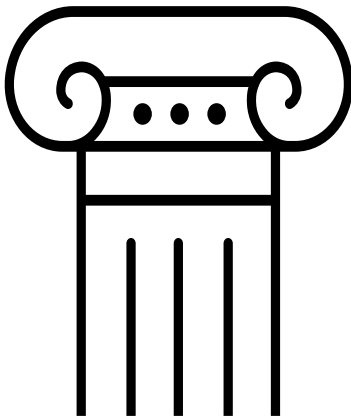


# OUR CUAS SERVICES

## THE THREE PILLARS

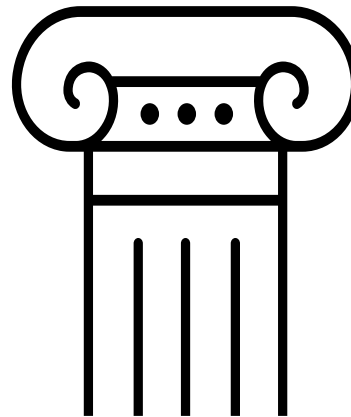
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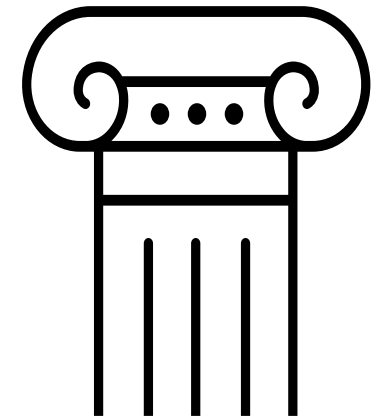
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### PLANNING/OPERATIONS

Operationalizing the knowledge through assessment and response planning is the next step toward a comprehensive security program that includes the air domain.



# STRATEGY



## Executive Leadership

A detailed introduction that fosters an essential understanding of the sUAS ecosystem, the challenges of mitigating the threat, and why decision-makers should support “air domain” security and safety programs. **30, 60, or 90-minute programs.**



## Speaking Engagements

An effective method to raise broad awareness of the growing threat posed by uncrewed aerial platforms. Attendees will seek to better understand the ways they can protect facilities and people. **60- and 90-minute sessions.**



# THE CORE EDUCATION SERIES

## CUAS and Law



Fast-paced foundational **12-hour course** that introduces the fundamental knowledge needed to understand Counter Uncrewed Aerial Systems (CUAS), including current United States law and legislation.

## DVRA



This **3 ½-day course** provides the knowledge required to conduct a DVRA, a structured and actionable approach to the assessment, and reinforces these concepts through a comprehensive hands-on practical exercise.

## DERP



The knowledge gained in this **2-day course** builds upon the structure of the DVRA to empower participants to design emergency plans based on identified threats and vulnerabilities to a drone intrusion.

## LoDL



The next evolution in CUAS security by transitioning into a pre-emptive plan designed to address a likely adversarial drone event. This **2-day course** builds upon previous frameworks by including proactive mitigation measures.

# PLANNING PROCESS AND OPERATIONS



## Drone Vulnerability and Risk Assessment (DVRA)

The first step in understanding the air domain and how it could affect your security

- Critical asset identification
- Terrain analysis
- Point of Launch analysis
- Key terrain identification
- Legislation
- Technology



## Drone Emergency Response Planning (DERP)

Designed to enable a prompt and appropriate response to a drone incident.

- Develop policy and procedures
- Train, rehearse, and exercise the staff
- Coordinate with key stakeholders
- Establish mutual aid agreements



## Left of Drone Launch Planning (LoDL)

A proactive approach to preempt a likely drone event

- Identify and analyze indicators
- Develop a proactive plan
- Coordinate with key stakeholders
- Train, rehearse, and implement through internal resources and mutual aid agreements

# TESTIMONIALS

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## What People are Saying...

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*"10 out of 10! This course really fills in the gaps on what you need to know in counter and mitigation efforts! Highly recommend!"*

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**Field Grade Officer from U.S. Special Operations Command (USSOCOM)**

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"Whether you are an experienced planner or a novice in this space, this course will help you with both basic and advanced concepts. Definitely worth the time and expense!"

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**Col. Dave Keely (USAF, ret.), Director of Operations  
Oklahoma Cyber Innovation Institute at the University of Tulsa**

This is a unique opportunity for CUAS training at the conceptual level that has been lacking for some time. The legacy Air Dominance paradigm is dead, and it is past time to begin a fundamental realignment in how the air threat has changed. There are Solutions going forward in this new reality, but adoption has been lethargic and lackluster to date. This event is a good first step in getting a comprehensive grasp on the CUAS threat environment as it is now and what is needed to counter near-term threats. --Federal Air Marshall

Bill provided a SEAL Team with a great discussion on drone warfare and how it's changing the character of war. It's a priority for me to help operators understand this new reality so that we can adjust our TTPs before the next fight. Appreciate all you are doing in leading this effort!  
-Commander, SEAL Team

# TESTIMONIALS



1. The instructors were energetic, enthusiastic, and very knowledgeable. I've learned more from this course than any of the cUAS working groups or training I've ever attended. I will recommend these instructors become attend Command conferences as subject matter experts. Thanks for the training!
2. Excellent course, time well spent, very enlightening - when is the next workshop and training?
3. This is information that senior leaders need to be aware of and the importance of training the staff on sUAS threats.
4. Wonderful course. Great instructors! So much to learn in a short time. They did a great job. I'm looking forward to the next course.
5. The course was really great for many reasons and gave us the information needed to understand, inform, and present why sUAS matters for our Commanders and units.
6. Overall, a very interesting course, the instructors were great, knowledgeable, and very helpful.
7. This course was very informative and well-packaged.
8. The instructors were very professional, enthusiastic, and knowledgeable. The tempo of the course was great. The real-life and up-to-date examples validated the information being presented.



Contact Us:

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