

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Service

FSC Class: U006

Contract number: 47QRAA24D00F2

Contract period: September 26, 2024 – September 25, 2029

William Edwards,
Phoenix 6
Consulting LLC
8150 Winding
Passage Dr
Colorado Springs,
Colorado, 80924,
719-930-3104

www.phoenix6consulting.com

Business size: Service-Disabled Veteran Owned Small Business (SDVOSB)

For more information on ordering go to the following website:
<https://www.gsa.gov/schedules>.

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
611512	N/A	Flight Training

1b. \$108.82 (online training) or \$14,118.39 (in-person training)

1c. Hourly rate Not Applicable.

2. Maximum order: 1,000,000

3.

SINs	Maximum Order
611512	\$1,000,000

4. Minimum order: \$100

5. Geographic coverage (delivery area). Worldwide

6. Point(s) of production (city, county, and State or foreign country). 8150 Winding Passage Dr, Colorado Springs, Colorado, 80924.

7. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

8. Quantity discounts. 10% discount on initial task orders over \$10,000

9. Prompt payment terms. NET 30 days or other negotiated prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

10. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (10 Days.) Contact Contractor or To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor or To Be Determined at the Task Order level

10c. Overnight and 2-day delivery. Contact Contractor or To Be Determined at the Task Order level

10d. Urgent Requirements. Contact Contractor or To Be Determined at the Task Order level

11. F.O.B. point(s). Destination

- 12a. Ordering address(es). 8150 Winding Passage Dr, Colorado Springs, CO, 80924
- 12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). 8150 Winding Passage Dr, Colorado Springs, CO, 80924
14. Warranty provision. Standard Commercial Warranty Terms & Conditions
15. Export packing charges, if applicable. Not Applicable
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at:
<https://www.Section508.gov/>.
Not Applicable
23. Unique Entity Identifier (UEI) number. YK5YY1QLPGR5
24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
- \$108.82 per course (online training per course)
- Domestic (CONUS in-person training per course)
- \$14,118.39 per Counter Uncrewed Aerial Systems and Law Course (CUAS/Law)
 - \$22,493.70 per Drone Vulnerability and Risk Assessment Course (DVRA)
 - \$16,272.04 per Drone Emergency Response Planning Course (DERP)
 - \$16,272.04 per Left-of-Drone-Launch Course (LoDL)

International (OCONUS in-person training per course)

- \$20,100.76 per CUAS/Law course
- \$28,715.37 per DVRA course
- \$22,493.70 per DERP course
- \$22,493.70 per LoDL course

Domestic (CONUS – Bundle)

- \$29,672.54 per CUAS/Law and DVRA
- \$25,365.24 per DERP and LoDL

International (OCONUS – Bundle)

- \$35,894.21 per CUAS/Law and DVRA
- \$31,586.90 per DERP and LoDL

- Course Descriptions (online training):

Drone Vulnerability and Risk Assessment (DVRA)

This course/workshop aims to impart fundamental knowledge about carrying out a DVRA. It provides a structured framework and approach to the assessment process. It introduces basic concepts to kickstart your ability to add the study results to your holistic security approach that includes considerations for the air domain and maturing drone technology. This course/workshop is particularly beneficial for government operators of counter-unmanned systems and any business looking to incorporate the air domain into their security approach and program. The course/workshop is designed to lay a solid foundation upon which you can further build and customize as environmental changes occur. The DVRA will serve as the bedrock for your comprehensive drone risk mitigation strategy and seamlessly integrate with the existing business security program. Students earn 3 Continuing Professional Education (CPE) credits through ASIS International's Preferred CPE Provider Program upon successful completion of the course.

Drone Emergency Response Planning (DERP)

This course/workshop aims to impart fundamental knowledge in developing a DERP and is directly linked to the foundations established in the DVRA training workshop. This course is particularly beneficial for all security professionals in government service or private-sector operations responsible for a comprehensive security program. It is designed for any government entity or business looking to incorporate the "air domain" into its security policies, procedures, and operating protocols. The DERP will serve as the bedrock for your comprehensive drone risk mitigation strategy and seamlessly integrate with your existing business security program. It will establish a framework for response and action during a drone event. The course is designed to lay a solid foundation upon which you can further build and customize as the environment changes. Whether you are a government or private sector security professional or a business aiming to safeguard your operations from drone-related risks, this course will provide you with the essential tools to enhance your security protocols with the evolving physical security challenges posed by the air domain. Students earn 3 Continuing Professional Education (CPE) credits through ASIS International's Preferred CPE Provider Program upon successful completion of the course.

Counter-unmanned aerial systems (CUAS) and Law

This course/workshop aims to impart and introduce the fundamental knowledge needed to understand CUAS, including the most current U.S. law governing the technology and its use. It is directly related to the established courses/workshops regarding DVRA and DERP and is linked to the foundations of each as you gain a better understanding of the fast-paced evolution of commercial drones and how to begin implementation of the air domain in your security approach and program. Students earn 3 Continuing Professional Education (CPE) credits through ASIS International's Preferred CPE Provider Program upon successful completion of the course.

Left of small unmanned aerial system (sUAS/Drone) Launch (LoDL)

The Left of Drone Launch course/workshop is the last step in a methodology/suite of training courses/workshops that builds from the foundations of CUAS and Law, results of the DVRA assessment, and the policy and procedures established by the DERP. The LoDL operationalizes a proactive left-of-launch plan that gives security professionals the ability to set an active security posture. The LoDL emphasizes environmental factors established by the DVRA and the technical analysis derived from CUAS and Law and the DERP. The LoDL supports the collaboration of internal and external stakeholders and prepares the established team for understanding potential launch locations and how to actively devise a patrolling, reconnaissance, and surveillance program. The LoDL will support warfighters and tactical operations in any environment and is a great tool for implementation as part of a military application or private-sector business security approach. The left-of-launch course is designed to help operators define an operational plan and develop a CONOP that is functional within the environment. Students earn 3 Continuing Professional Education (CPE) credits through ASIS International's Preferred CPE Provider Program upon successful completion of the course.

- Course Descriptions (in-person training):

Drone Vulnerability and Risk Assessment (DVRA)

This is a 3.5-day in-person course that allows the student to conduct hands-on practical exercises. The student will become proficient in the DVRA framework and process. Working in a group setting the student will conduct a DVRA on a location chosen by the client. The student will be required to present the findings of the DVAR for the final certificate award. This course/workshop aims to impart fundamental knowledge about carrying out a DVRA. It provides a structured framework and approach to the assessment process. It introduces basic concepts to kickstart your ability to add the study results to your holistic security approach that includes considerations for the air domain and maturing drone technology. This course/workshop is particularly beneficial for government operators of counter-unmanned systems and any business looking to incorporate the air domain into their security approach and program. The course/workshop is designed to lay a solid foundation upon which you can further build and customize as environmental changes occur. The DVRA will serve as the bedrock for your comprehensive drone risk mitigation strategy and seamlessly integrate with the existing business security program. Students earn 24 Continuing Professional Education (CPE) credits through ASIS International's Preferred CPE Provider Program upon successful completion of the course.

Drone Emergency Response Planning (DERP)

This is a 2.5-day in-person course that allows the student to conduct hands-on practical exercises. The student will become proficient in the DERP framework and process. Working in a group setting the student will conduct a DERP on a location chosen by the client. The student will be required to present the findings of the DVAR for the final certificate award. This course/workshop aims to impart fundamental knowledge in developing a DERP and is directly linked to the foundations established in the DVRA training workshop. This course is particularly beneficial for all security professionals in government service or private-sector operations responsible for a

comprehensive security program. It is designed for any government entity or business looking to incorporate the “air domain” into its security policies, procedures, and operating protocols. The DERP will serve as the bedrock for your comprehensive drone risk mitigation strategy and seamlessly integrate with your existing business security program. It will establish a framework for response and action during a drone event. The course is designed to lay a solid foundation upon which you can further build and customize as the environment changes. Whether you are a government or private sector security professional or a business aiming to safeguard your operations from drone-related risks, this course will provide you with the essential tools to enhance your security protocols with the evolving physical security challenges posed by the air domain. Students earn 20 Continuing Professional Education (CPE) credits through ASIS International’s Preferred CPE Provider Program upon successful completion of the course.

Counter-unmanned aerial systems (CUAS) and Law

This is a 1.5-day in-person course that allows the student to conduct hands-on practical exercises. The student will become proficient in CUAS and current U.S. law. Working in a group setting the student will conduct a series of small exercises to solidify the training material. The student will be required to present the findings of the group work and pass a final examination for a certificate award. This course/workshop aims to impart and introduce the fundamental knowledge needed to understand CUAS, including the most current U.S. law governing the technology and its use. It is directly related to the established courses/workshops regarding DVRA and DERP and is linked to the foundations of each as you gain a better understanding of the fast-paced evolution of commercial drones and how to begin implementation of the air domain in your security approach and program. Students earn 12 Continuing Professional Education (CPE) credits through ASIS International’s Preferred CPE Provider Program upon successful completion of the course.

Left of small unmanned aerial system (sUAS/Drone) Launch (LoDL)

This is a 2.5-day in-person course that allows the student to conduct hands-on practical exercises. The student will become proficient in the LoDL framework and process. Working in a group setting the student will conduct a LoDL on a location chosen by the client. The student will be required to present the findings of the DVAR for the final certificate award. The Left of Drone Launch course/workshop is the last step in a methodology/suite of training courses/workshops that builds from the foundations of CUAS and Law, results of the DVRA assessment, and the policy and procedures established by the DERP. The LoDL operationalizes a proactive left-of-launch plan that gives security professionals the ability to set an active security posture. The LoDL emphasizes environmental factors established by the DVRA and the technical analysis derived from CUAS and Law and the DERP. The LoDL supports the collaboration of internal and external stakeholders and prepares the established team for understanding potential launch locations and how to actively devise a patrolling, reconnaissance, and surveillance program. The LoDL will support warfighters and tactical operations in any environment and is a great tool for implementation as part of a military application or private-sector business security approach. The left-of-launch course is designed to help operators define an operational plan and develop a CONOP that is functional within the environment. Students earn 20 Continuing Professional Education (CPE) credits through ASIS International’s Preferred CPE Provider Program upon successful completion of the course.

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer

and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.